

Richard A. Gagliardi III

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EDUCATION

Princeton University, Princeton, NJ

Ph.D. Candidate in Politics, 2015-Present

Fields: International Relations, Comparative Politics, and Empirical Methods & Research Design

M.A. Politics, 2017

Brown University, Providence, RI

B.A. *magna cum laude*, Majors in Economics and in Political Science, 2015

RESEARCH

Stereotypes and Reputations for Keeping Security Assurances (Dissertation Project)

Abstract: Negative national stereotypes, which often have racial or ethnic origins, prevent states from attaining a reputation as an assurance keeper. Reputations predict future behavior by explaining past behavior as the result of an actor's characteristics. Negative stereotypes preclude formation of reputations for keeping assurances because people prefer to preserve their stereotypic preconceptions. To preserve their preconceptions, people explain a negatively stereotyped state's choice to keep assurances as the result of transient situational factors, and not as a result of a state's characteristics. This leaves intact the state's reputation as an assurance breaker despite evidence of kept assurances. The study further argues stereotypes that depict a nation as incompetent do more harm than stereotypes that portray it as a competent aggressor. The dissertation uses British assessments of the United States and Japan between 1910 and 1931 and a survey experiment to test the theory. The different racially based stereotypes of Americans and Japanese produced reputations predicted by the theory.

Committee: Professors Keren Yarhi-Milo, Gary Bass, and Aaron Friedberg

RESEARCH INTERESTS

Security Studies, Political Psychology, Assurances, Stereotypes.

WORK IN PROGRESS

Stereotypes, Bias, and State Reputations (Working Paper)

National Stereotypes, Trust, and Risk Taking: An Experimental Approach

TEACHING

Preceptor (Teaching Assistant) for:

POL 326 Constitutional Difficulties in the Age of Trump

Fall 2019

POL 240 International Relations

Spring 2018

POL 388 Causes of War

Fall 2017

GRANTS

| | |
|---|-------------|
| Center for International Security Studies, Princeton University | Spring 2019 |
| Princeton Institute for International and Regional Studies | Spring 2019 |
| Survey Research Center, Princeton University | Spring 2017 |
| Dept. of Sociology, Princeton University | Spring 2017 |

WORK EXPERIENCE

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| Research Assistant for Professor Keren Yarhi-Milo (Princeton University) | Summer 2016 |
| Research Assistant for Professor Peter Andreas (Brown University) | Summer 2014 |
| Summer Researcher for Legal Atlas (University of Montana) | Summer 2013 |

REFERENCES

Keren Yarhi-Milo

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