

# Richard A. Gagliardi III

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## EDUCATION

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### Princeton University, Princeton, NJ

Ph.D. Candidate in Politics, 2015-Present

Fields: International Relations, Comparative Politics, and Empirical Methods & Research Design

M.A. Politics, 2017

### Brown University, Providence, RI

B.A. *magna cum laude*, Pi Sigma Alpha, Majors in Economics and in Political Science, 2015

## RESEARCH

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Stereotypes and Reputations for Keeping Security Assurances (Dissertation Project)

Abstract: Negative national stereotypes, which often have racial or ethnic origins, prevent states from attaining a reputation as an assurance keeper. Reputations predict future behavior by explaining past behavior as the result of an actor's characteristics. Negative stereotypes preclude formation of reputations for keeping assurances because people prefer to preserve their stereotypic preconceptions. To preserve their preconceptions, people explain a negatively stereotyped state's choice to keep assurances as the result of transient situational factors. This leaves intact the state's reputation as an assurance breaker despite evidence of kept assurances. The study further argues stereotypes that depict a nation as incompetent do more harm than stereotypes that portray it as a competent aggressor. The dissertation uses British assessments of the United States and Japan between 1910 and 1931 and a survey experiment to test the theory. The different racially based stereotypes of Americans and Japanese produced reputations predicted by the theory.

Committee: Professors Keren Yarhi-Milo, Gary Bass, and Aaron Friedberg

## RESEARCH INTERESTS

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International Security, Political Psychology, Assurances, Stereotypes

## WORK IN PROGRESS

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Stereotypes and Reputation: How Bias Undermines the Credibility of Assurances (Under Review)

National Stereotypes and States Reputations: An Experimental Approach

## TEACHING

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*Preceptor (Teaching Assistant) for:*

POL 326 Constitutional Difficulties in the Age of Trump

Fall 2019

POL 240 International Relations

Spring 2018

POL 388 Causes of War

Fall 2017

## GRANTS

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Center for International Security Studies, Princeton University	Spring 2019
Princeton Institute for International and Regional Studies	Spring 2019
Survey Research Center, Princeton University	Spring 2017
Dept. of Sociology, Princeton University	Spring 2017

## WORK EXPERIENCE

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Research Assistant for Professor Keren Yarhi-Milo (Princeton University)	Summer 2016
Research Assistant for Professor Peter Andreas (Brown University)	Summer 2014
Summer Researcher for Legal Atlas (University of Montana)	Summer 2013

## COMMUNITY SERVICE

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Social Chair, Lawrence Committee	Fall 2018-Present
Orthodox Christian Fellowship	Fall 2015-Present

## REFERENCES

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### **Keren Yarhi-Milo**

Arnold A. Saltzman Professor of War and Peace Studies  
Columbia University  
1328 International Affairs Building  
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### **Aaron Friedberg**

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